



**OTS** is a software house that has been established in 2011 in Alexandria, Egypt. Its business sector can be classified vertically by the specialization in developing software solutions and providing Software as a Service (SaaS) products to serve and support the shipping industry, and horizontally by using the portfolio of Microsoft platforms/technologies. It is a small-sized company with a team of 15 engineers.

A TRUSTED SOFTWARE SOLUTION TO LEAD YOUR BUSINESS TO  
GREATER SUCCESS

For about 6 years, OTS strives to apply the most recent software development technologies and methodologies in order to prove a high level of quality and provide satisfying quality levels of software services to its clients.

## Products (Vertically Integrated Solutions for Shipping Industry):

### *EMS(Electronic Messaging Service)*

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- ✚ A web application that provides integration between the shipping agents and the Egyptian Customs Authority (ECA) to add the records of the shipping packing list (Manifest) to the ECA's database.
- ✚ Supports EDI standard format of packing lists such as EDIFACT CUSCAR as well as custom EDI format of the shipping lines.
- ✚ Supports import and export packing lists.
- ✚ Supports ocean shipping.

### *OSM (Online Shipping Management)*

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- ✚ A web-based ERP system that manages all the business processes of the liner shipping including the documentation, vessel operation, and container movements.
- ✚ Integrates with the EDI documents of the shipping lines
- ✚ Integrates with the Ship Messaging Service to send the import and/or export packing list to the ECA.
- ✚ Support the finance activities to maintain real-time tariff in order to generate invoices that have precise calculated values and handle the payment process.

### *OTM (Online Tramp Management)*

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- ✚ A web-based ERP system that manages all the business processes of the tramp shipping including the documentation, vessel operation, and container movements.
- ✚ Maintain real-time tariff to calculate precise disbursement accounts and issue invoices.

### *SCTM (Suez Canal Transit Management)*

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- ✚ Web application that manages the operations associated with the vessel transit.
- ✚ Maintain real-time tariff to calculate precise disbursement accounts and issue invoices
- ✚ Communicate necessary messages to the carrier

### *OWM ( Online Warehouse Management)*

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- ✚ Web application that manages the container movements and stock in the storage yards.
- ✚ Supports generating and sending CODECO messages to communicate containers' movements to the containers' owners.
- ✚ Integrates with Alexandria Port Authority to exchange necessary message.
- ✚ Support the finance activities to maintain real-time tariff in order to generate storage relevant invoices that have precise calculated values and handle the payment process.

### *OLM (Online Logistics Management)*

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- ✚ Web application that manage all services that a shipping company may provide to their clients such as freight forwarding, storage, clearance, etc.

## Services:

### *Software Development*

Software Development  
Develop B2C business software solution that is tailored according to the customer's needs and wants.

### *Implementation*

Tune the solutions in response to the customer's unique requirements and working environment.

### *Training*

Provide On Job Training to allow the end users to take full advantage of the solutions.

### *Maintenance*

Respond to the customers' reported incidents and service requests in a timely mannered response and maintain good communication with customers.

## Mission

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OTS's mission is to serve our customers to the best of our capabilities to help them develop their business successfully, and contribute to the shipping industry by providing sustainable and quality solutions that meet the quality criteria of global market.

## Vision

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To be known worldwide as one of the most reliable and trusted software company.

## Clients

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|--|----------------------------------|--|
| ✚ Medlevant Shipping Company             | ✚ Ocean Express Shipping Company | ✚ Mediterranean Shipping Company (MSC) |
| ✚ Worms Alexandria Cargo Services (WACS) | ✚ Gulf Badr Shipping Agency      | ✚ China Shipping Egypt                 |
| ✚ PIL                                    | ✚ EgyMar                         | ✚ Ocean Network Express                |
| ✚ Gulf Agency Company                    | ✚ Hapag Lloyd AG                 | ✚ Medkon Lines Egypt                   |
| ✚ PIL                                    | ✚ Inchape Shipping Services      | ✚ BMC                                  |
| ✚ Seven Seas Shipping Agency             | ✚ MESCO                          | ✚ RIMAR Shipping Company               |
| ✚ Wilhelmsen Ships Service               | ✚                                | ✚                                      |

## Action Plan

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In 2016, OTS has started the technical journey in the field of process improvement and quality that is supported by Software Engineering Institute (SEI) consultations to get appraised for CMMI Maturity Level 2.

### CONTACTS

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